



## TURKEY

# Cooperation Among Cooperative Associations

Development and implementation of models to strengthen the organisational structures of central and regional associations of agricultural cooperatives.

### The Agriculture in Turkey

Turkey is one of the world's largest agricultural producers. A favourable geographical location and the prevailing climatic conditions provide good conditions for a wide variety of products such as cereals, oilseeds, fruit and vegetables, poultry, milk, honey, and tobacco. A large part of these products is produced by very small farms, which often cultivate less than one hectare.

The organisational model of cooperatives plays an important role in strengthening the competitiveness of these small farms.

### The Project

In the second phase of the project, which began in April 2019, the German Cooperative and Raiffeisen Confederation (DGRV) supports the partners in independently implementing previously developed models for strengthening association structures. The focus is on professionalising the associations' organisational structures and processes as well as developing needs-based services for members.

Through a regular exchange with cooperative organisations in Germany, ideas are developed on how the cooperative system in Turkey can be expanded in the future in an economically sound manner and for the benefit of its members.

### Project Goals

- Strengthening the organisational structures of central and regional associations of agricultural cooperatives in Turkey
- Improving the services provided by the participating associations to the primary cooperatives
- Promoting cooperation between the participating associations, with a focus on a joint representation of interests and making the developed models usable for other cooperatives



**PROJECT TITLE**  
German-Turkish  
Cooperation to Strengthen  
Selected Sector  
Associations of  
Agricultural Cooperatives  
in Turkey

**TIMEFRAME**  
04/2019 to 03/2023  
(Phase 2)

**AS OF**  
July 2022



Inter-Farm Cooperation and  
Cooperative Sector Development

With support from



by decision of the  
German Bundestag

*“The project activities and the close cooperation with the DGRV have shown us that our future will grow with cooperatives.”*

**Mr. Ahmet Ertürk**  
Chairman of the Board of the Hay-Koop Central Association





#### PORTRAIT TURKEY

Turkey is characterised by a varied landscape. With their mild climate, the coastal regions offer very favourable conditions for fruit and vegetable cultivation, while the heartland areas are mainly used for cultivating cereals and oilseeds. The economically emerging country has 83 million inhabitants living on an area of 780,000 km<sup>2</sup>.

## Results and Successes

The project cooperates intensively with six regional and two central associations, jointly developing strategies, organisational structures, processes, and business models. The professional operational implementation of these decisions is ensured through a coaching approach with technical and management staff. In all associations, the organisational structures have been significantly improved. The developed models can be transferred to other associations; the project partners have developed the necessary know-how for this.



Image: Strategy meeting at the Hay-Koop Denizli

## Project Partners and Cooperations

- Ministry of Agriculture and Forestry of the Republic of Turkey, Directorate General for Agricultural Reforms

## Project Partner on Operational Level

- HAY-KOOP: Central Association for Livestock Cooperatives of Turkey
- KÖY-KOOP: Central Association for Village Development and Other Rural Cooperatives of Turkey
- Regional associations in the provinces of Denizli, Balıkesir, Bursa, Kastamonu, Konya, Sakarya



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**Bilateral Cooperation  
Programme**  
of the BMEL



The BKP-Projects are supported with funds from the German Federal Ministry of Food and Agriculture under the supervision of GFA Consulting Group GmbH.

**PUBLISHED BY**  
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**AS OF**  
July 2022